



EXPERTISE IN **SECOND REQUESTS**

THE ADVANCED DISCOVERY ADVANTAGE

- Extensive experience responding to Second Requests
- Experts who can handle highly sensitive data collection needs
- Patent-pending tools to work with challenging and proprietary file types
- Deep expertise in applying analytics to improve targeting and reduce costs
- Technical innovations that enable high speed processing and review of extremely large and complicated data sets
- Highly-skilled review management team

You need a partner with the proven experience to deliver on time – and in budget.

"It's the rare company that has the scale and scope to handle these high-value matters. Advanced Discovery helped us flex up with the hundreds of properly certified and credentialed professionals required for us to meet nearly impossible deadlines ... something that we couldn't and wouldn't want to do on our own."

Merger and acquisition activity is demanding for any organization. And when the Federal Trade Commission and the Antitrust Division of the Justice Department request "additional information and documentary material relevant to the proposed acquisition" – or Second Request – to ensure that there is no violation of federal antitrust laws, the stakes get even higher.

Second Requests require extensive resources to collect, process and produce all the relevant documents for deal approval.

SCOPE MANDATED BY GOVERNMENT WITH NO MEET AND CONFER

Government agencies expect you to know your own data so, failure to produce properly can lead to penalties and can threaten the deal.

EXTREMELY BROAD WITH VERY SHORT TIMELINES

A Second Request will often involve large volume productions of documents collected from numerous custodians related to financial, product and manufacturing details, industry participants and competitors, business plans, strategies, sales data, and other information related to the merger or acquisition. That means accessing a seemingly insurmountable amount of documentation in an apparently inadequate amount of time.

COMPLEX MIX OF SENSITIVE DOCUMENTS

A Second Request usually involves complex financial documents, as well as highly technical and sensitive information found across multiple platforms, and in multiple formats.

GLOBAL NATURE OF MANY ACQUISITIONS

Large deals – over \$1B in value – account for nearly 70% of all Second Requests, and often include global activity requiring the review and production of native language content, and a clear understanding of country-specific data privacy regulations.

ANALYTICS INCREASINGLY ACCEPTED

Early Case Assessment (ECA) and Technology Assisted Review (TAR) to reduce document volumes and time to respond are becoming the norm for antitrust agencies, provided defined guidelines are followed and documented for defensibility.

360° SOLUTION

Second Requests place extreme demands on systems and resources. Advanced Discovery has proven processes, technology and expert guides to make sure you meet your second request obligations.

Advanced Discovery Your eDiscovery Solution.

A complete suite of solutions to address your Second Requests



200+ RELATIVITY CERTIFICATIONS
THE MOST RELATIVITY
MASTERS WORLDWIDE

ADVANCEDDISCOVERY.COM

BE READY

Litigation Readiness While you may not know in advance whether there will be a Second Request, we can help you avoid costly penalties and risk to your transaction with a comprehensive step-by-step plan tailored to your objectives. We ensure that policies and processes for ESI retention, preservation, search, review and destruction meet antitrust agency standards – before there's a matter at hand.

EXPERIENCED COLLECTION

Forensics & Defensible Collection

Complex data collection calls for a custom approach. Our global network of certified data forensic examiners oversees efficient collection that minimizes chain of custody challenges. Innovative tools mean real-time views into data as it's collected in the field. And that means faster decision making for clients.

BETTER DATA SETS

Processing & Hosting Our Intelligent Processing PlatformSM streamlines loading, preparing and narrowing collected data. Published benchmark metrics show we're twice as fast as the competition. And our Intelligent VaultSM, the industry's most advanced multimatter and single instance storage repository, provides unlimited virtual on-demand capacity.

SMARTER DATA

ECA, Analytics & Reporting We do more analytics within Relativity[®] than 98% of the competition.

SCALABLE & PROFESSIONAL

Document Review We will quickly staff your review project from our pool of highly qualified attorney reviewers, many of whom have specialized knowledge in industries, sciences and languages.

EFFICIENT SYSTEMS

Production We have deep knowledge of the production formats required by antitrust agencies, as well as the capabilities of a wide range of litigation support tools. Making the right production choices upfront will help you manage downstream costs by avoiding errors, delays and surprises.

TRUSTED ADVISERS

Expert Guidance We're here when you need us, for as long as you need us. A dedicated team with Second Request experience stays with your project until completion, saving time and money before, during and after litigation.

CASE STUDY HIGH STAKES SECOND REQUEST

CHALLENGE

A large telecommunications corporation involved in a merger investigation needed document collection, processing, hosting, review and production services for a large-scale and high-stakes Second Request antitrust matter.

SOLUTION

- Working under a tight staffing and production deadline, Advanced Discovery immediately began collection and processing of the documents for review.
- In parallel, the project managers quickly staffed up with an initial 75-member high-quality review team who worked seamlessly in conjunction with two separate outside counsel law firms.
- Due to the volume of documents involved in second request matters, Advanced Discovery was asked to assign another 25 attorneys to meet production demand.
- The nearly 100 reviewers worked as a team to deftly and deliberately review the documents and meet the aggressive deadline.

RESULT

Following the two-month review and Advanced Discovery's successful production of documents, the need for an additional quick-turnaround production required immediately bringing back 40 of the original team's review attorneys. This review team worked for seven straight days to ensure that all deadlines were successfully met on time and on budget.

Second Requests deal with the most sensitive and proprietary information in your company.

You need a partner that's serious about security. That's Advanced Discovery.

ENCRYPTION

- All data in motion, whether physical or virtual, is fully encrypted using SSL

PHYSICAL AND

ELECTRONIC SECURITY

- Multiple layers of physical security—including guards, cameras and biometrics—restrict access to our facilities
- Network perimeter controls identify and prevent network intrusion
- Regular third-party penetration testing

Advanced Discovery excels in high-stakes, high-volume and high-speed Second Requests and other eDiscovery matters with:

A MORE CONSULTATIVE APPROACH

Our specialists are guides, not order takers. We challenge assumptions based on experience and ask the right questions at the start to keep your project on track and on budget.

GREATER MASTERY OF THE TOOLS

We have expert advisors with over 200 Relativity Certifications, including more Relativity Masters than any other eDiscovery company. We've designed and built innovative tools, workflows and analytic techniques to handle the biggest, most complex projects with the tightest, most demanding timelines.

SPEED—WITH QUALITY RESULTS

Proven processes and patent-pending QC oversight mean faster turnaround without sacrificing quality. We're used to working in fast-paced, high-pressure, multi-jurisdictional and multinational situations.

As a result, we acquire data earlier, put it in front of your team sooner, guide you through targeted review faster, and meet your obligations quicker.

THE BIG PICTURE

**PUT OUR SECOND REQUEST EXPERTISE TO WORK FOR YOU.
CALL 866-342-3282 TO SPEAK TO AN EXPERT ADVISOR TODAY.**

Facts about Advanced Discovery

WHAT

Full Portfolio of eDiscovery & Risk Management Solutions

- Advanced Discovery CompleteSM – eDiscovery Services
- Litigation Readiness
- Information Governance
- Cybersecurity
- Riskcovery[®] & Compliance Risk Assessment
- Legal Operations Consulting
- Data Forensics & Investigations
- Paper Discovery & Digital Printing

WHO

- **500+ team members**, including eDiscovery, cybersecurity, data forensics & compliance risk assessment experts
- **Dedicated software and applications team** for patented and patent-pending solutions development
- **Highest NPS Score and #1 overall ranking in the industry** for client satisfaction and early case assessment capabilities (Source: 2017 Third Party Market Study)



DATA CENTERS

- El Paso, TX*
- Phoenix, AZ***
- Lenexa, KS*
- London, UK**
- Washington, DC*

*SOC2 Type II certified
** ISO 27001 certified
*** SOC2 & ISO 27001 certified

REVIEW CENTERS

- Chicago, IL
- Detroit, MI
- Houston, TX
- London, UK
- Los Angeles, CA
- New York, NY
- Washington, DC