



eDISCOVERY FOR
LIFE SCIENCES

BENEFITS

- Extensive experience with responding to regulatory and compliance investigations
- Experts to handle special industry-specific document and collection needs
- Locations across the U.S. and in Europe
- Highly experienced in working with challenging and proprietary file types during processing and review

Many government and compliance investigations tend to come with agency-defined scopes, aggressive timelines, and little leverage to negotiate. Advanced Discovery can help with acquiring data earlier, getting it to review sooner, and meeting your obligations quicker.

Today's legal environment for any company in the pharmaceutical, biotechnology or medical device sector is particularly difficult. Not only is there increased regulatory scrutiny from both national and international governing bodies but there is expanding product liability litigation related to drug safety and manufacturing defects and continued challenges in patent and intellectual property protection. Compounding this are the unique privacy concerns and security issues associated with the sensitive data that is involved in life sciences company discovery requests.

Advanced Discovery's broad suite of eDiscovery offerings from remote collection solutions, to custom tools for accelerated ECA, to predictive coding expertise and managed review services, to matter-type specific production QC processes, means we are uniquely equipped to meet the eDiscovery needs of the life sciences industry.

Regulatory and compliance retention and data storage requirements:

- Multiple regulatory requirements that impact litigation from FDA and MHPRA regulations to other more general requirements such as EPA and OSHA.
- Vast quantity of data being produced is growing exponentially as are the number of technologies used to manage it
- Numerous possible data sources such as sales records, clinical trial data, budgets, reimbursement records, and grant and donation databases
- R&D departments storing vast amounts of data in cloud storage presents the challenge of retrieving the data to comply with eDiscovery requests

Federal agency compliance investigations and enforcement actions:

- Imposing short time lines, large discovery scopes, plus possible parallel internal investigations
- Failure to produce relevant data for FCPA investigations results in potentially heavy fines

Industry-specific matter types, such as IP and M&A activity:

- Requiring special document collection and management

CASE STUDY CUSTOM REDACTION CODING

THE ISSUE

A large international IP law firm, was representing a specialty pharmaceutical company involved in a high profile IP dispute where privacy concerns related to HIPAA regulations required redaction of a large collection of documents.

This was not a straightforward process and the client was at risk of missing the short discovery request deadline.

THE RESULT

Over the course of 16 consecutive days, the Advanced Discovery team was able to develop custom scripting of the redaction tools to successfully deliver on the request. Furthermore, the Advanced Discovery team applied consistent monitoring and manual intervention when needed to facilitate the request.

THE ADVANCED DISCOVERY DIFFERENCE

By overcoming the technical limitations, Advanced Discovery could accurately redact the specified documents using the customized, automated solution within the client's tight time frame and avoiding court sanctions.

This required not only familiarity with the nature of such discovery requests but also the expertise and technical skills to quickly develop the needed technology and the project management processes to ensure a correct and timely outcome.



DATA CENTERS

- El Paso, TX*
- Phoenix, AZ***
- Lenexa, KS*
- London, UK**
- Washington, DC*

* SOC2 Type II certified
** ISO 27001 certified
*** SOC2 & ISO 27001 certified

REVIEW CENTERS

- Chicago, IL
- Detroit, MI
- Houston, TX
- London, UK
- Los Angeles, CA
- New York, NY
- Washington, DC

7 TURN-KEY REVIEW CENTERS NATIONWIDE

Our review facilities, security practices and data centers maximize review productivity while protecting your data from unauthorized access and inadvertent loss.

Advanced Discovery is your global, expert eDiscovery partner on high-stakes, high-volume and high-speed matters—partnering with corporate legal departments and law firms since 2002.

**SPEAK TO AN
EXPERT ADVISOR**

1.866.342.3282

YOUR GUIDE

Want an eDiscovery vendor that is a consultant rather than a sales person – someone that will own the outcomes and make recommendations? With Advanced Discovery you get an expert guide with every engagement that is fluent in both technology and legal matters and dedicated to your project.

BETTER TOOLS

Want an eDiscovery vendor that can provide better visibility, faster data, lower costs, and greater efficiencies across cases? Advanced Discovery provides the best eDiscovery tools, made better with custom add-ons, and top, certified professionals to help you run them.

SPEED WITHOUT ERRORS

Want an eDiscovery vendor that will ensure faster turnaround without the miscommunication, errors, and inaccurate estimates? You get proven workflows and processes, online custom reports and dashboards, and a collaborative process for the speed you need without the slip-ups when you choose Advanced Discovery as your eDiscovery vendor.